

Pre-briefing on VISION PITCH 2022

Aya Hagishima, Interdisciplinary Graduate School of Engineering Sciences (IGSES), Kyushu University

Objective of VISION PITCH 2022

What is pitch event?

- Generally, this refers to events where start-ups and other entrepreneurs and researchers present their business plans to a group of judges, including accelerators and investors.
- Participants can receive feedback on their business plan, have the opportunity to raise capital from investors, and can expand their network of VCs.

Goals of VISION PITCH 2022

- Students and young researchers develop skills in disseminating the value and attractiveness of their research ideas to the public.
- Unlike general business pitch events, the content of the pitch does not necessarily have to be directly linked to commercialisation.
- Differences from presentations at regular academic conferences
 - Communicate to people outside your field of expertise who do not share your basic knowledge of the research background and scientific principles.
 - Conveying a VISION for the future about your research, rather than a report on the results of a completed project.

Important dates

- 31 July: Application deadline
 - Application documents:
 - Poster of research plan (1-page ppt) + Application form
 - Submit by email at kisinfo@jimu.Kyushu-u.ac.jp
- Late August: Notification of document review results
 - 10-12 applicants will be selected for the final round.
- 1 & 22 September: Training session on how to pitch
 - Venue: BasE, 2nd Floor of Center Zone 6, Ito Campus
 - Lecturer: Assoc. Prof. Kosuke Kaneko (QREC)
- 1 October: Final round
 - Venue: ACROS Fukuoka
 - •3-min. pitch + 5-min. Q&A
 - Panel members: alumni of KU and others active in the fields of regional/ international cooperation, industry etc. + KU faculty members

Entry categories and awards

- Entry categories
 - A: Doctoral students + postdoctoral fellows*
 - ✓Within 3-year of degree award, excluding faculty members
 - •B: B4 + master' students
 - Requirements: participation in the <u>two training sessions</u>
 - ✓ The training sessions are important not only for the preparation of the pitch, but also as a place to meet and be stimulated by students from different schools.
 - √ Those who cannot attend these sessions are unfortunately not eligible to apply.

Awards

- All contestants in the final who pass the document screening will receive a certificate.
- Division A
 - ✓1st: 500,000 yen, 2nd: 300,000 yen, 3rd: 100,000 yen
- Division B
 - ✓1st: 300,000 yen, 2nd: 200,000, 3rd: 100,000 yen

Towards the application deadline of 31 July

KU VISION PITCH 2022 研究実施・計画書 Research Execution / Plan Form

○研究内容(構想を含む)、それがもたらす社会へのインパクト、事業化や社会実装への アイデア・プランを 1 ページにまとめて記載してください。 (この斜字体部分の記載は、作成時には消去してください。)

Describe your research (including the concept), its impact on society, and your ideas and plans for commercialization and social implementation on one page.

(Please erase the italicized part of the description when you submit it.)

1-page summarising research ideas and concepts.

(ppt, template is available)

Do not try to include everything, but select information carefully. Important is to make the judges think, "I would love to hear this content in the final pitch."

What type of a proposal would be suitable?

1-page summarizing your research ideas/ concepts

Include information necessary to convey your research, for example,

- ✓ Research background, objective, method
- ✓ Expected social impact
- ✓ Ideas and plans for commercialisation and implementation of research results (if available, not required)
- ✓ Include information on plans/prospects for conducting the study if it includes a proposal.

NOTES

- ✓ Unlike a poster presentation at a conference, examiners knows nothing about your field of expertise.
- ✓ Please try to convey the excitement, attractiveness and significance of your research across disciplinary boundaries.
- √ The examiners will view the applications on a PC (small font sizes are unreadable).
 - A project unrelated to the thesis is acceptable, but a KU faculty member is needed as a mentor to give advice.
- Perspectives on document screening
 - ✓ Are the background, objectives, methods and expected results of the research expressed in an easy-to-understand manner?
 - ✓ If the research plan is realised, is the impact on society considered to be significant?

Concluding remarks

- Sometimes we loose our comprehensive perspective when immersed in research in a particular field of specialisation.
- We hope that by participating in this event, you will be able to present your research to society in easy-to-understand language, which will not only help you to develop your research, but also to expand your network with society, industry and other fields.
- We would welcome your applications!





The final will be held on 1 October at ACROS Fukuoka.